

2017 California Higher Education Collaborative Conference



Strategic Procurement

CCC/CSU/UC Procurement System Collaboration



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Agenda

- Background
- Past collaborations
- Ongoing projects
- Future opportunities

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Background

- ▶ The California Higher Education Strategic Sourcing (CHESS) group
 - ▶ Legislative Team facilitated passage of AB 653
 - ▶ Enabled CCC districts to contract under the same terms lawfully awarded to UC and CSU
 - ▶ Legislation facilitated CCC, CSU, and UC to successfully collaborate on a number of procurement projects
 - ▶ Several projects are in the works
 - ▶ Future opportunities are being assessed



Background

What does it mean to collaborate?

- Coordinate sourcing projects between individual campuses or segments
- Share sourcing needs between segments and campuses
 - Recognize differences and identify commonalities
 - Accommodate differences and leverage commonalities to deliver most value to all participants
- Leverage sourcing resources of all segments
- Recognize and utilize unique skillsets of participants
- Share sourcing best practices across segments
- Share sourcing systems across segments



Background

Why collaborate?

- ▶ Fiscal pressures are increasing on all segments
 - ▶ Buying power of all segments will drive significant savings and result in increases in added value
 - ▶ Shared sourcing systems result in lower investment needs across segments
- ▶ Resources of all segments are limited
 - ▶ Elimination/reduction in duplicative efforts results in less workload
- ▶ Demonstrates to state that all segments are working together to maximize value of investments in higher education



Past Collaborations



- ▶ Waxie – Sanitary Supplies
 - ▶ Joint RFP process led by UC resulting in contract shared by campuses
- ▶ Software House International and CDW – Technology Aggregation
 - ▶ Software House International – joint contract led by CSU
 - ▶ CDW – joint contract led by UC
- ▶ Food distribution
 - ▶ Piggyback on UC contract allowing campuses to utilize common terms with a variety of food providers



Ongoing Projects

- ▶ Procurement Technology
 - ▶ RFP led by UC with joint UC and CSU implementation of spend analytics, contracts lifecycle management, electronic sourcing, and supplier registration modules
 - ▶ Visibility across segments of spend, contracts, and projects to enable greater collaboration
- ▶ Million Lamp Challenge
 - ▶ RFP led by UC with the California Lighting Center at UC Davis - first phase addressing standard A, R, BR, Par and MR-16 LED lamps
 - ▶ Efficient LED lamps
 - ▶ Specifications to meet task needs
 - ▶ Cost Savings
- ▶ Maintenance, Repair, and Operations
 - ▶ Joint RFP addressing needs of facility operations across all three segments



Future Opportunities

- ▶ Amazon Business
 - ▶ Purchasing through Amazon while maintaining integrity of strategic partnerships
 - ▶ UCSD leading – CSU piloting at San Bernardino
- ▶ Procurement Card
 - ▶ Assessing merging of Procurement Card programs across all three segments
- ▶ Electronic Medical Systems
 - ▶ Assessing UC and CSU needs for maintenance of Electronic Medical Records



Q & A





Thank you



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