

2017 California Higher Education Collaborative Conference

Win Win Win - The story of library collaboration

Systemwide Digital Library Content Consortium (SDLC)



A dark grey arrow points to the right from the left edge of the slide. Below it, several thin, curved lines in shades of blue and grey sweep across the left side of the slide.

Who Are We?

A Library Consortium

- ▶ 24 CSU Libraries
- ▶ University of California
- ▶ Community Colleges
- ▶ Private Colleges



What Do We Do?

- ▶ Group Purchase of Library eResources
- ▶ Speak on Behalf of Campuses Libraries
- ▶ Facilitate Communications
- ▶ Advocate



Why?

- ▶ Together We Stand
- ▶ Changing Landscape
- ▶ New Skill Sets
- ▶ Tight Budgets



Results

- ▶ \$20M Spend - 25%-30% Saving
- ▶ Staff Savings - 2 FTE/campus
- ▶ More Equal Access by Students
- ▶ Vendor More Responsive
- ▶ More Friendly Business Models



Challenges - Internal

- ▶ Making Group Decisions
 - ▶ Library View vs Consortia View
 - ▶ Make the Final Call
- ▶ Diverse Requirements
- ▶ Different timelines
- ▶ Budget levels



Challenges - Vendors

- ▶ Vendors that just don't get it
 - ▶ We are the Doorway to Riches
 - ▶ They Weren't Going to Make That Last Sale
- ▶ Convincing Vendors Less is More
- ▶ Legacy Contracts
- ▶ Different timelines
- ▶ Budget levels



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